

PROS/DO  
19/67

September 21, 1964

Proposal No. P-3801  
Item IV Revised

Gentlemen:

Enclosed is our revised pricing for Item IV, Proposal No. P-3801  
as promised by [ ] this date during a telephone conversation.

STAT

If there are any questions, please contact [ ]

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Very truly yours,

[ ]  
Assistant Contract Administrator

STAT

Enclosure: As stated

September 21, 1964  
HRB Proposal P-3801

ITEM IV (Revised)

FIXED PRICE QUOTATION

Direct Labor:

Staff Engineering	337 hours @
Industrial Designer	99 hours @
Engineer - EE	430 hours @
Sr. Res. Eng. Mech.	883 hours @
Technician	196 hours @
Drafting	833 hours @
Quality Control	196 hours @
Shop	2255 hours @

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Overhead:

@ 92% of Direct Labor Dollars

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Material:

Misc. Machine Shop Materials  
Handwheels, counters, shafting  
Precision Gaertner Carriages  
Magnetic Clutches  
Microscope Adapters  
Transmissions  
Light Fixtures  
Misc. Elect. Components  
Special Transformers  
Diffusing Glass  
Solenoid and Switches  
Carriage Materials  
Shipping Crates

STAT

Engineering Cost

General and Administrative Expense:

@ 16% of Engineering Cost

Total Cost

Profit:

Selling Price